

Tap Your Leadership Experience

You've got more experience building consensus than you might think. Create a list of times when you:

- ▶ Negotiated with your family on what to do on vacation:

- ▶ Helped friends agree on a movie:

- ▶ Got everyone to agree on pizza topping:

REVIEW ONLY

- ▶ Got a study team to decide on a project:

School
Datebooks

- ▶ Decided what music a car full would listen to:

- ▶ How did you participate in the discussion? Treat others? Feel about the results?

- ▶ What lessons are there in these everyday situations you could use to improve your consensus-building skills?

**DO NOT SUBMIT
FOR PRINT**

SOME GOALS

- ▶ I'd like the world to build consensus on:

- ▶ At school, we might work to build consensus on:

"THE BEST POLICY IS MADE WHEN YOU ARE LISTENING TO PEOPLE WHO ARE GOING TO BE IMPACTED. THEN, ONCE POLICY IS DETERMINED, YOU CALL ON THEM TO HELP YOU SELL IT."

—Elizabeth Dole